



Terry Palmer, MBA, CA
 Vice President of Finance

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Terry is Vice President of Finance for APM and is responsible for the financial administrations of the company. Terry joined APM in 1999 after being APM's external accountant since 1991. Terry's day-to-day responsibilities include all aspects of reporting, banking relations, group financing as well as financial assessments of new projects.

Terry is also APM's real estate analyst with ten (10) years experience in analysis of property financial and operating statements, preparation of Proforma real estate valuation models for both commercial and multi-residential projects up to \$12 million using current market information and leasing trends and design of financing and leasing solutions for potential tenants. During his time at APM Terry has designed hundreds of Proforma valuation models and assisted the company in raising over \$50 million in real estate financing.

Terry came to APM with 22 years of experience as a public accountant in various offices in Atlantic Canada, including his own partnership Palmer & Shea Chartered Accountants.

Education

Executive Masters of Business Administration (MBA)
 Sobey School of Business, St. Mary's University, Halifax, NS
 Chartered Accountant (CA), Newfoundland and Labrador
 Bachelor of Business Administration (BBA),
 University of Prince Edward Island, Charlottetown, PE

Professional Memberships

Institute of Chartered Accountants of Prince Edward Island (ICAPEI), Member
 Counsel of ICAPEI, Former Member
 Charlottetown Area Development Corporation, Former Member
 Charlottetown Area Development Corporation Finance Committee, Past Chair

Community Involvement

Cycling P.E.I. Board of Directors
 Eastern School District Education Foundation, Founding Member
 Kids Count – The Learning Fund